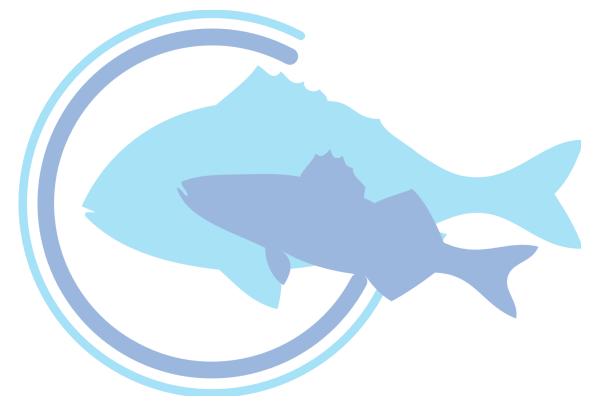


Consumer Driven Production: Integrating Innovative Approaches for Competitive and Sustainable Performance across the Mediterranean Aquaculture Value Chain



Zoran Radan Renata Barić

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 727610. This output reflects the views only of the author(s), and the European Union cannot be held responsible for any use which may be made of the information contained therein.

## At a Glance



TITLE: PerformFISH – Consumer Driven Production: Integrating Innovative Approaches for Competitive and Sustainable Performance across the Mediterranean Aquaculture Value Chain

Funding: H2020 (7M€ budget)

Call topic: SFS-23-2016: Improving the technical performance of the

Mediterranean aquaculture

Consortium: 28 partners, 10 countries

Duration: May 2017 – April 2022 (5 years)

## **Objective**



PerformFISH will increase the competitiveness of the Mediterranean aquaculture sector by tackling biological, technical and operational weaknesses that underlie the stagnation of marine fish production in the last decade, while addressing social and environmental responsibility and contributing to "Blue Growth".

### Target species:

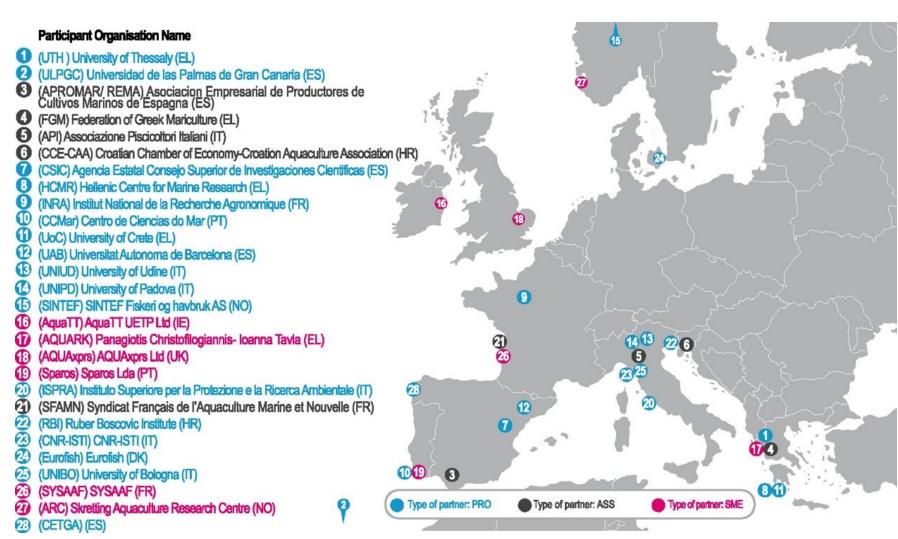
Gilthead sea bream (*Sparus aurata*) and European sea bass (*Dicentrarchus labrax*), representing 92.8% of the EU Mediterranean marine fish production volume.

### Industry led project



## Consortium





# **Industry Led Consortium**



## Professional Associations and linked third parties

#### Spain - APROMAR

- Andromeda Iberica Acuicultura S.L.
- Alevines y doradas SA
- Aquicultura Els Alfacs SL

#### Greece - FGM

- KALLIERGEIES YDROVION ORGANISMON ANONYMOS ETAIREIA
- Selonda Aquaculture S.A.
- NIREFS ICHTHIOKALLIERGEIES ANONYMI ETAIRIA

#### Italy - API

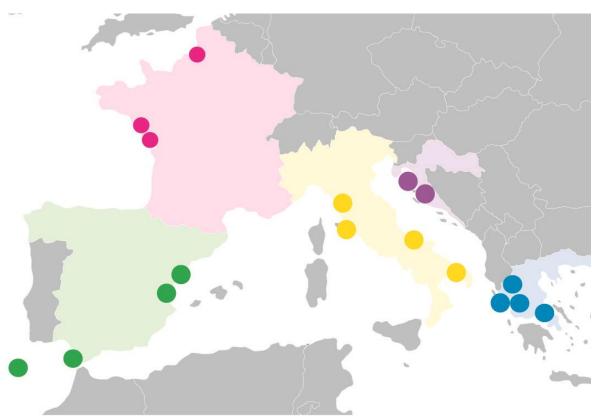
- Panittica Italia Società Agricola Srl
- COSA Società Agricola arl
- AZIENDA AGRICOLA ITTICA CALDOLI

#### **Croatia - CCE**

 Cromaris dioničko društvo za marikulturu

#### **France - SFAMN**

- FERME MARINE DU DOUHET SAS
- ECLOSERIE MARINE DE GRAVELINES ICHTUS

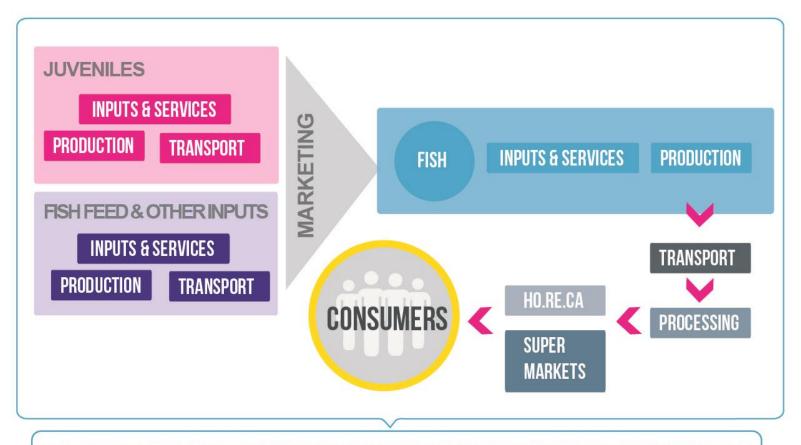


#### Main facts:

- Consortium includes industry representatives of the 5 most important EU Mediterranean Sea Bass and Sea Bream producers countries
- The associations together with their linked 3<sup>rd</sup> parties accounts for 92.8% of the EU Mediterranean production of Sea Bass and Sea Bream



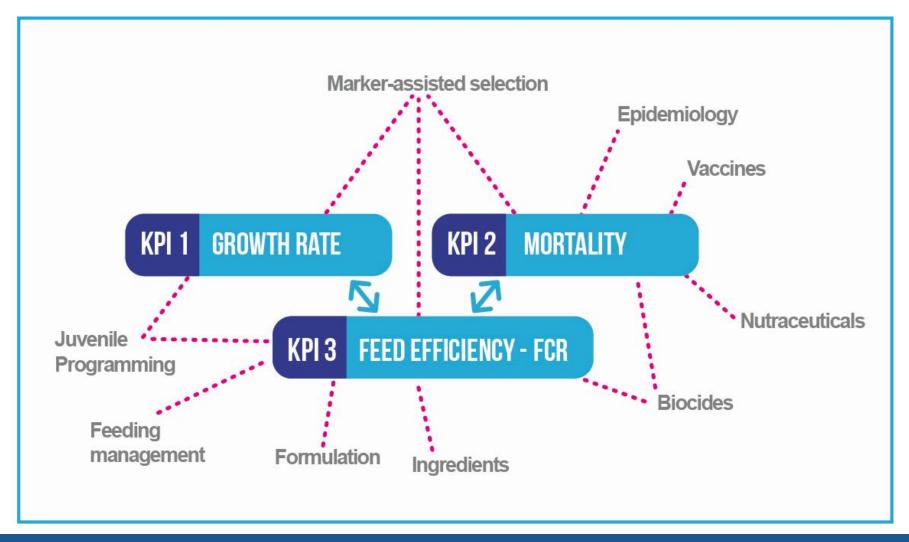
The project will cover aspects throughout the aquaculture value chain



CONSUMER PREFERENCES DRIVEN PRODUCTION CONSUMER ORIENTED MARKETING STRATEGY



Performance assessment based on measurable KPIs





CERTIFICATE OF JUVENILE OUALITY

"MADE IN EU"
PRODUCT LABEL



## **HATCHERY**

### **ON-GROWING**

- Validated tool for marker-assisted selection
- Markers for feed efficiency and robustness
- Standard Operating Procedures (SOPs)
- Epigenic manipulations
- Juvenile quality markers
- Growth trajectory curves of predictive capacity

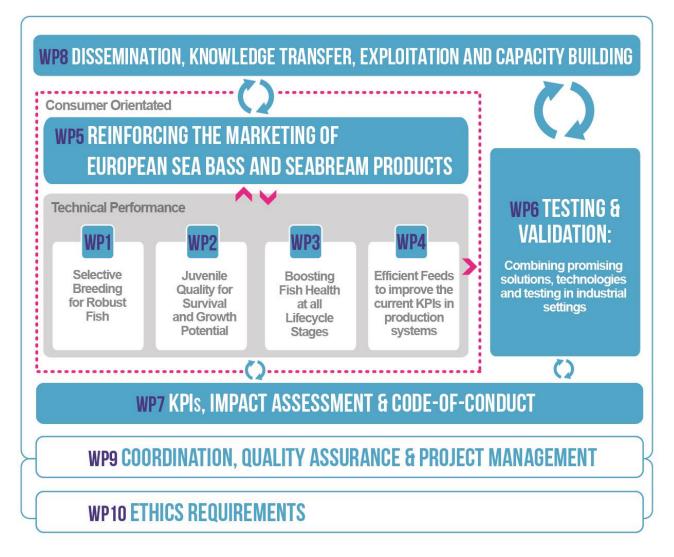
- Sustainable Feeds
- Feeding Managment
- Diagnostics
- Biocides
- Therapeutants
- Prophylactic practices
- Vaccines and vaccination strategies
- Operational Welfare Indicators

MARKETING STRATEGY FOR MMFF PRODUCTS

CAPACITY BUILDING FOR MMFF INDUSTRY

CODE OF CONDUCT FOR ALL MEDITERRANEAN COUNTRIES





## **Expected Results**





Products for disease management and health boost:

- Integrated diagnostic approach and validation
  - Novel vaccines
- New management practices that ensure good welfare status
   Technology for modernizing
   feeding strategies and optimizing
   feed efficiency at operational
   conditions

**Key Performance Indicators** to build a robust benchmarking system based on KPIs

Policy

Code of conduct to safeguard quality along the product line and of the final product and establish proper and responsible practices to serve the vision of economic and ecological sustainability

**Environment** and Society

High quality and healthy MMFF products (EU certified)
Consumer driven marketing plans promoting "locally produced, locally consumed" products and "confidence in culture" for the MMFF sector Environmentally friendly and sustainable production

# **Question?**



zradan@hgk.hr

