

## ALBANIAN COMPANIES

<b>Company</b>	<b>ARSENI shpk</b>
<b>Address</b>	Superstrada Shkoder- Hani Hotit km 6, Shkoder, Albania
<b>Representative/s</b>	Mr. Z.Lavdush Tormetaj , Managing Director phone: +355 67 20 74 111 e-mail: <a href="mailto:Arseni_shpk@hotmail.com">Arseni_shpk@hotmail.com</a> <a href="mailto:info@arstlgroup.com">info@arstlgroup.com</a> , web: <a href="http://www.arstlgroup.com">http://www.arstlgroup.com</a> ,
<b>Field of activity</b>	<p>Arseni shpk is part of arstl group and is situated in Superstrada Shkoder-Hani I Hotit, km6 , Shkoder , Albania.</p> <p>We offer energy drinks, fruit juices, mineral natural water, refreshing drinks, etc.</p> <p>In our beginning we started with the distribution of imported products, We have made it possible to stretch in most of the territory in Albania. Over the time we have invested in the production of beverages like fruit juices, refreshing drinks, energy drinks sparkling and natural mineral water etc. Our storage facilities are around 8500 m2, we have about 100 vehicles like cars, vans, trucks, etc.</p> <p>In 2017 throughout cooperation with some food &amp; beverage companies in Switzerland, ARSTL GROUP made possible to open headquarters in Lausanne (Switzerland).</p> <p>Besides the fact that we cover more than 85%-90% of the Albanian territory with our products, we made possible to export also in Italy, Austria, Kosovo, Macedonia, Montenegro and Serbia.</p> <p>We are looking for international partners for us to supply them with our products directly from our production facility. We are looking to make a Distribution Services Agreement with our future partner. We want from our partner to distribute in their country our products and we will support them with the best pricing, on time deliveries and guaranteed quality products among others conditions.</p> <p><b>Products :</b> Energy drinks B52, Fruit juices, Mineral natural water, Refreshing drinks,</p>
<b>Interest in doing business in Croatia</b>	Export: Import: To meet with: Croatian companies in this sector
<b>Contact person</b>	Mr. Z. Lavdush Tormetaj Managing Director phone: +355 67 20 74 111 e-mail: <a href="mailto:Arseni_shpk@hotmail.com">Arseni_shpk@hotmail.com</a> web: <a href="http://www.arstlgroup.com/">http://www.arstlgroup.com/</a>

<b>Company</b>	<b>BIOALB CO ltd</b>
<b>Address</b>	Lagjia No. 18, Rruga Aleksander Goga Durrës , ALBANIA
<b>Representative/s</b>	Mrs., Fatmira Guzina Managing Director phone: +355 52 644070 e-mail: <a href="mailto:info@bioalb.com">info@bioalb.com</a> web: <a href="http://www.bioalb.com">www.bioalb.com</a>
<b>Field of activity</b>	<p>The company is situated in Albania and specialized in promote natural wild-growing plants, wild plants which are used in the food industry for herbal teas, as additives in food preparations, sold in markets in form of edible spices, extracted for essential oils or used in beverage industry, healthcare, cosmetics and perfumes.</p> <p>Main prides are sage, juniper, oregano, thyme and savory, which are exported in huge quantities abroad.</p> <p>They are looking for long term partnership agreement which can be fruitful for both companies. In order to gain a bigger market share and expand their sales, the company wishes to establish contacts with distributors and agents.</p> <p><b>The main products of the company are but not limited to:</b></p> <p>English Name / Botanical Name</p> <p>Sage / Salvia Officinalis</p> <p>Thyme / Thymus Vulgaris</p> <p>Savory / Saturea Montana</p> <p>Oregano / Origanum Vulgaris</p> <p>Rose Hips / Rosa Canina</p> <p>Juniper Berries / Juniperus Communs</p> <p>Bilberry Fruit / Vaccinium Myrtilli</p> <p>Cornflower / Centaurea Cyanus</p> <p>Marshmallow Leaf / Althea Officinalis</p> <p>Lemon Balm Leaf / Melissa Officinalis</p> <p>Dandelion Leaf / Taraxacum Officinalis</p> <p>Nettle Leaves / Urtica Dioica</p> <p>Lavender Flower / Lavandula Angustifolia</p> <p>Chamomile Flower / Matricaria Chamomila</p> <p>Raspberry Leaves / Rubus Idaeus</p> <p>Blackberry Leaves / Rubus Fruticososa</p>
<b>Interest in doing business in Croatia</b>	Export: Import: To meet with: Croatian companies in this sector
<b>Contact person</b>	Mr. Fatmira Guzina Managing Director phone: +355 689010929 e-mail: <a href="mailto:info@bioalb.com">info@bioalb.com</a> web: <a href="http://www.bioalb.com">www.bioalb.com</a>

<b>Company</b>	<b>DHERMIU OLIVE OIL</b>
<b>Address</b>	Adresa: Kashar, Tirane, Albania
<b>Representative/s</b>	Mr. Z. Gentian Orhani Managing Director, phone: +355 692088861 e-mail: <a href="mailto:info@dhermiuoliveoil.com">info@dhermiuoliveoil.com</a> , <a href="mailto:g_orhani@gmail.com">g_orhani@gmail.com</a> , web: <a href="http://www.dhermiuoliveoil.com">www.dhermiuoliveoil.com</a> ,
<b>Field of activity</b>	<p>Dhermiu Olive oil is an Albanian company, producer and exporter of extra virgin olive oil, pomace olive oil and cosmetics based on olive oil seeks agents and distributors.</p> <p>The Albanian company was founded in 1992 and of operates since then. The main activity of the company is olive oil and olive products' trade and among those olive oil products is the famous Arcadian Peloponnesian olive oil; one of the most famous for its beneficial ingredients.</p> <p>The company is also standardizing the products that sells, in particular is packaging the products and does also the distribution of those products. The company the logistics for the distribution as well as the storage capacity and availability of the products in time for the national market. Moreover, the company is qualified exporter and importer of such products.</p> <p>The company is interested in internationalization and expanding in the European market. Therefore, is searching for an experience distributor to support the company in this investment. The company is willing to offer a long-term distribution service agreement to the potential partner. The prior experience of the potential partner in food products commercial networks and especially in Mediterranean ones will be highly valued.</p> <p><b>The company is producing and trading:</b> extra virgin olive oil, Pomace Olive Oil, Unfiltered Extra Virgin Olive Oil, organic extra virgin olive oil.</p>
<b>Interest in doing business in Croatia</b>	Export: Import: _____ To meet with: Croatian company in this sector
<b>Contact person</b>	Mr. Z. Gentian Orhani Managing Director, phone: +355 692088861, e-mail: <a href="mailto:info@dhermiuoliveoil.com">info@dhermiuoliveoil.com</a> , <a href="mailto:g_orhani@gmail.com">g_orhani@gmail.com</a> , web: <a href="http://www.dhermiuoliveoil.com">www.dhermiuoliveoil.com</a> ,

<b>Company</b>	<b>ERZENI shpk</b>
<b>Address</b>	Fabrika e Përpunimit të Qumështit Samaticë-Berat
<b>Representative/s</b>	Mr. Z.Erzen Begaj, Managing Director phone: +355692066772 e-mail: <a href="mailto:info@erzeni.com">info@erzeni.com</a> web: <a href="http://www.erzeni.com/index.html">http://www.erzeni.com/index.html</a>
<b>Field of activity</b>	Erzeni” is a company specialized in the production of all dairy products and by-products. Through 25 years of experience, it now operates on the market with over 17 different types of products of maximum quality. Erzeni maintains strict measures to ensure the quality and purity of milk for its customers. Every batch of incoming and outgoing milk is subjected to quality tests including the presence of foreign matter and bacteriological tests. The quality of received and sent milk meets certain predefined standards. Milk goes through various processes such as filtration, pasteurization, and homogenization separator to ensure that it is safe for human consumption. <b>Products :</b> Fresh milk Butter Cheese Yogurt Yogurt sauce
<b>Interest in doing business in Croatia</b>	Export: Fresh milk, Butter, Cheese Import: _____ To meet with: Croatian company in this sector
<b>Contact person</b>	Mr. Z.Erzen Begaj, Managing Director phone: +355692066772 e-mail: <a href="mailto:info@erzeni.com">info@erzeni.com</a> web: <a href="http://www.erzeni.com/index.html">http://www.erzeni.com/index.html</a>

<b>Company</b>	<b>MJALTE-MORAVA shpk</b>
<b>Address</b>	Rr. Nacionale, KORÇË -KAPSHTICË, KM 6, PLASE
<b>Representative/s</b>	Mr. Z. Glen Skermo Managing Director, phone: +355 69 20 99 13 +355 69 20 55 580 e-mail: <a href="mailto:mjalte.morava@yahoo.com">mjalte.morava@yahoo.com</a> , <a href="mailto:info@mjalte-morava.com">info@mjalte-morava.com</a> web: <a href="http://mjalte-morava.com">http://mjalte-morava.com</a> ,
<b>Field of activity</b>	<p>Mjalte Morava company located in South East Albania specialized in honey production is looking for new cooperation possibilities among foreign distributors.</p> <p>Mjalte Morava company is offering:</p> <ul style="list-style-type: none"> <li>- natural honey: honey with an open color (collar, acacia, clover), brown (lavender) or almost black (chestnuts, pine)</li> <li>- premium products: milk bee, marmalade butter, candle wax, and propolis, royal jelly</li> </ul> <p>The company cooperates with many local, regional and Albanian companies like bakeries, hotel and restaurants.</p> <p>The company has been active on the local market for over 25 years. It has a long and rich tradition in honey production. The whole family was engaged for many years in that family business.</p> <p>Honey come from regional, local bee yards with a surface of 1000 m2. The company also has packaging capacity and packages hundreds of tons every year in all confections, in glass jars of various sizes. The company also has a laboratory with modern equipment for auto control of the products where every the honey is subject to much analysis.</p> <p>The company is looking for reliable and long term partner in field of distribution, wholesale and retail of organic products. The potential partner should be reliable to active as distributor to distribute their products abroad, with extensive logistic and distributive network all over the country in order products to reach the final costumers in the supermarkets, stores and market chains.</p> <p>The company is certified by Food Quality Standard ISSO 22000 and HACCP for its products.</p> <p>Currently, the company exports in Kosovo, USA</p> <p><b>Products :</b></p> <ul style="list-style-type: none"> <li>- <b>natural honey: honey with an open color (collar, acacia, clover), brown (lavender) or almost black (chestnuts, pine)</b></li> <li>- <b>premium products: milk bee, marmalade butter, candle wax, and propolis, royal jelly</b></li> </ul>
<b>Interest in doing business in Croatia</b>	Export: Import: _____ To meet with: Croatian company in this sector
<b>Contact person</b>	Mr. Z. Glen Skermo Managing Director phone: +355 69 20 99 13 +355 69 20 55 580 e-mail: <a href="mailto:mjalte.morava@yahoo.com">mjalte.morava@yahoo.com</a> , <a href="mailto:info@mjalte-morava.com">info@mjalte-morava.com</a> , web: <a href="http://mjalte-morava.com">http://mjalte-morava.com</a> ,