



# PRODUCTION AUTOMATION INDUSTRY 4.0 IN **FASHION**

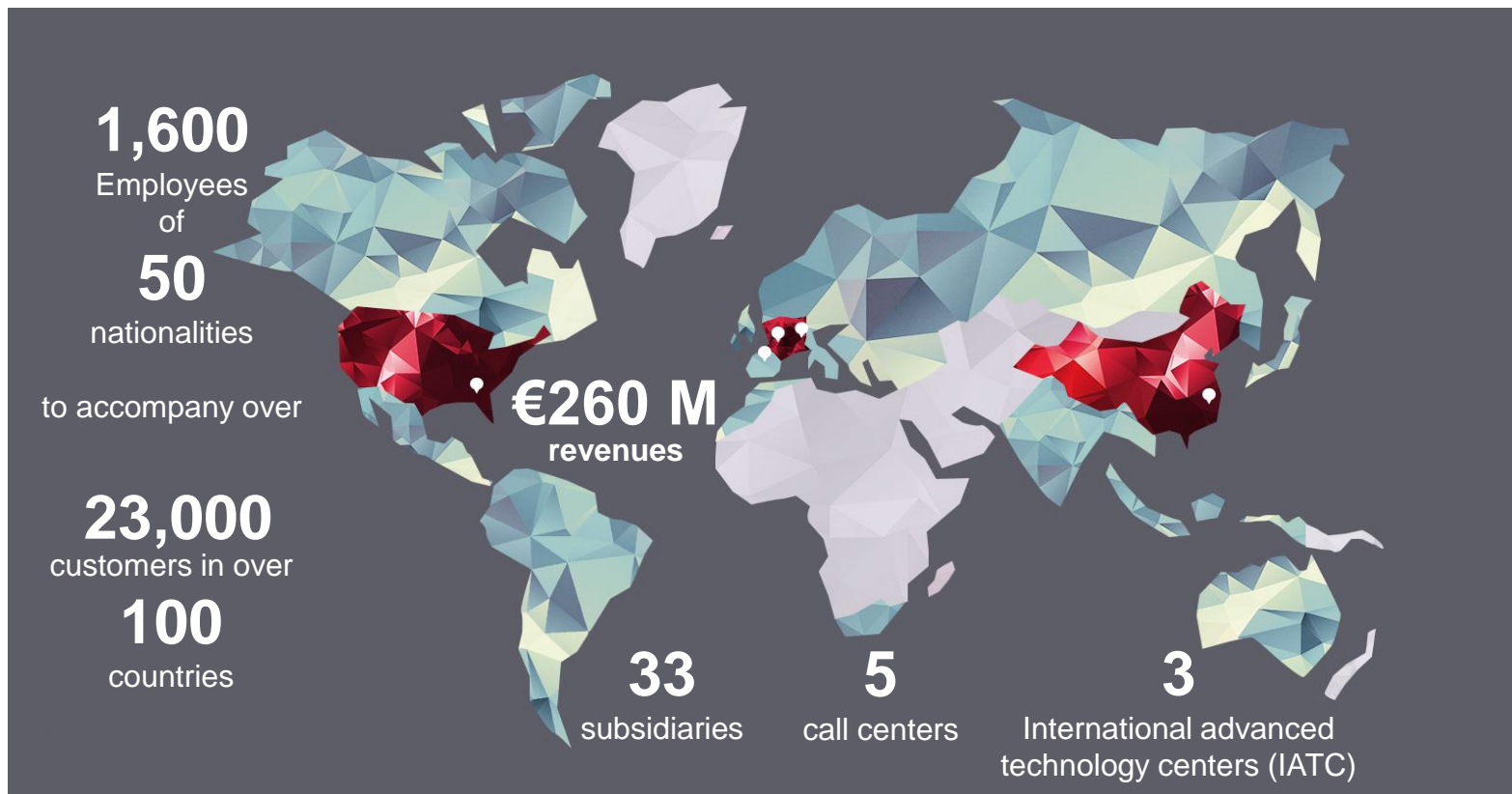
Gordan Smuđ

October 2017

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# Lectra - Close to our customers, all over the world



# A recognized leadership

**fabrics, leather, technical textiles, and composite materials**



**Fashion & Apparel**



**Automotive**



**Furniture**



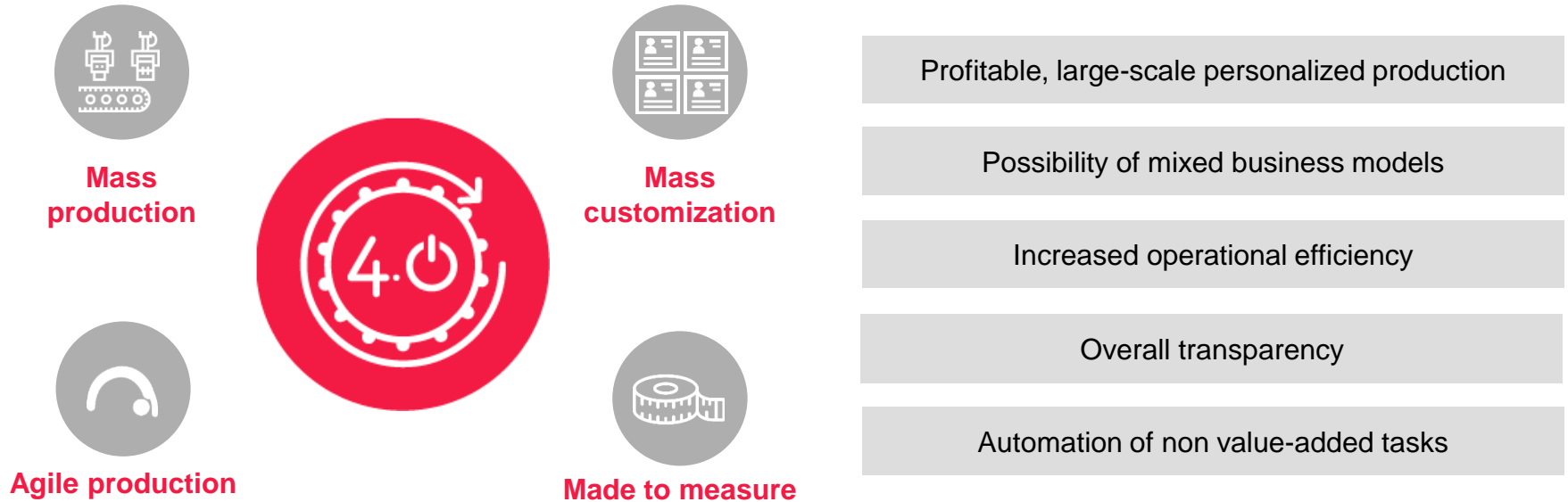
**Other industries**

# Some of our valued customers

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ABERCROMBIE & FITCH • ADIDAS • ARMANI • AUDIMAS • AVANTE • AYS ARGENTINA • AZMAT APPARELS • BAROQUE • BERGAMINI • BRIONI • BROOKS BROTHERS • BTC Group • BUGATTI • CASSIOPEA APPARELS • CALVIN KLEIN • CHANTELLE • CIRQUE DU SOLEIL • COLUMBIA SPORTSWEAR • COMPAGNIE MAURICIENNE DE TEXTILE • CONBI MODA • COPYRIGHT • COUNTRY ROAD • CROWN EAST NORTH AFRICA • DECATHLON • DEVANLAY-LACOSTE • DEVOLD • DIESEL • DIM BRANDED APPAREL • DIOR • DIXIE • DOLCE & GABBANA • EMILIO PUCCI • ERMENEGILDO ZEGNA • FAÇONNABLE • FAKHRUDDIN TEXTILE MILLS • FAST RETAILING • FORALL CONFEZIONI • FRUIT OF THE LOOM • G.A. OPERATIONS • GALERIES LAFAYETTE • GERMTON INDUSTRIAL • GLORIA JEANS • GUCCI • H&M • HANDARA BEMT • HANES GLOBAL SUPPLY CHAIN • HANDARA BEMT • HERMECO • HERMÈS • I APPAREL • IKOS CONF • IMPERIAL • INDUSTRIAS HABERS • ISALYS • JACK VICTOR • JC PENNEY • KLINGEL K-MAIL ORDER • KOOKAÏ • LA JOLLA • LA MODA • LA PERLA • LAFUMA • LES ENPHANTS • LISE CHARMELE • LONDON COLLEGE OF FASHION • LOUIS VUITTON • MABILAN TEXTILE • MACOSA • MALWEE • MANUFACTURE DE PRET A PORTER • MANIFORM • MARY FASHION • MATALAN • MERCADEO Y MODA • MILAVITSA • MLI • MONCLER • MOGOTEX • MPP MAKNI • MULBERRY • NALI • NEW TWINS • OMEGA LINE • PASQUINI • PEACEBIRD • PETIT BATEAU • PIRIN-TEX • PLEASE • PLUMMY GARMENT • PRADA • PT ELIZABETH HANJAYA • PVH CALVIN KLEIN • REM/SUN TEKSTIL • RESEARCH TEXTIL • REVMAN KALTEX • ROLA MOCA • ROMANITA • SHENZHOU • SHOULDER • SINDUTEX • SMITH BROTHERS • SOBITEX • SOMA • SOUTHWICK CLOTHING • SPEEDO • STGS • ST JOHN • STRUCTURA • TAL • TARGET • TEXTILE DU MAINE • TEXTILES OPICO • TURAG GARMENTS • UNDER ARMOUR • UNITEKS • VAN LAACK • VAN DE VELDE • VERSACE • WACOAL • WANDA MODE • YVES SAINT LAURENT • ZAMASPORT • ZANNIER

# Fashion enters the digital, automated and integrated manufacturing era



**Apparel factories at the heart of the value chain**



**MILLENNIALS**



**CHINA**



**DIGITALIZATION**



**INDUSTRY 4.0**

# 4 trends shape the future



# Automated production goals

Improve lead  
time and  
time to  
market

Process  
optimization  
and cost  
reduction

Increase  
efficiency and  
effectiveness

Reduce time &  
gain flexibility

Improve skill level  
to create more  
confidence

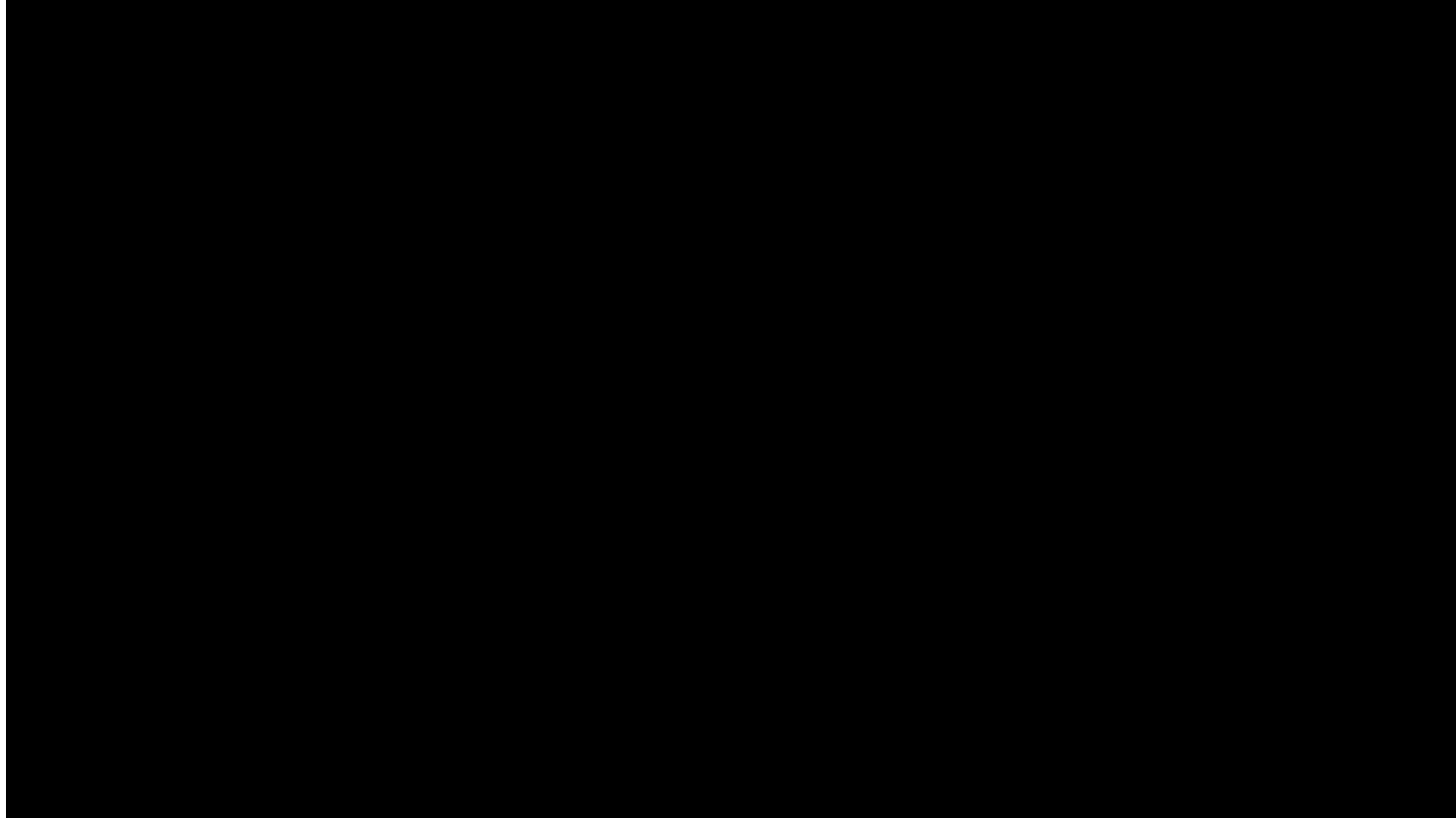
Enlarge capacity

Adapting to  
Market  
quickly

Encourage  
creativity and  
innovation

Clear process  
& improved  
information  
flow

# Listen to our customers / Industrias Haber's





Haber's needed a production process that would allow it to manage the 130,000 garments it was producing a month



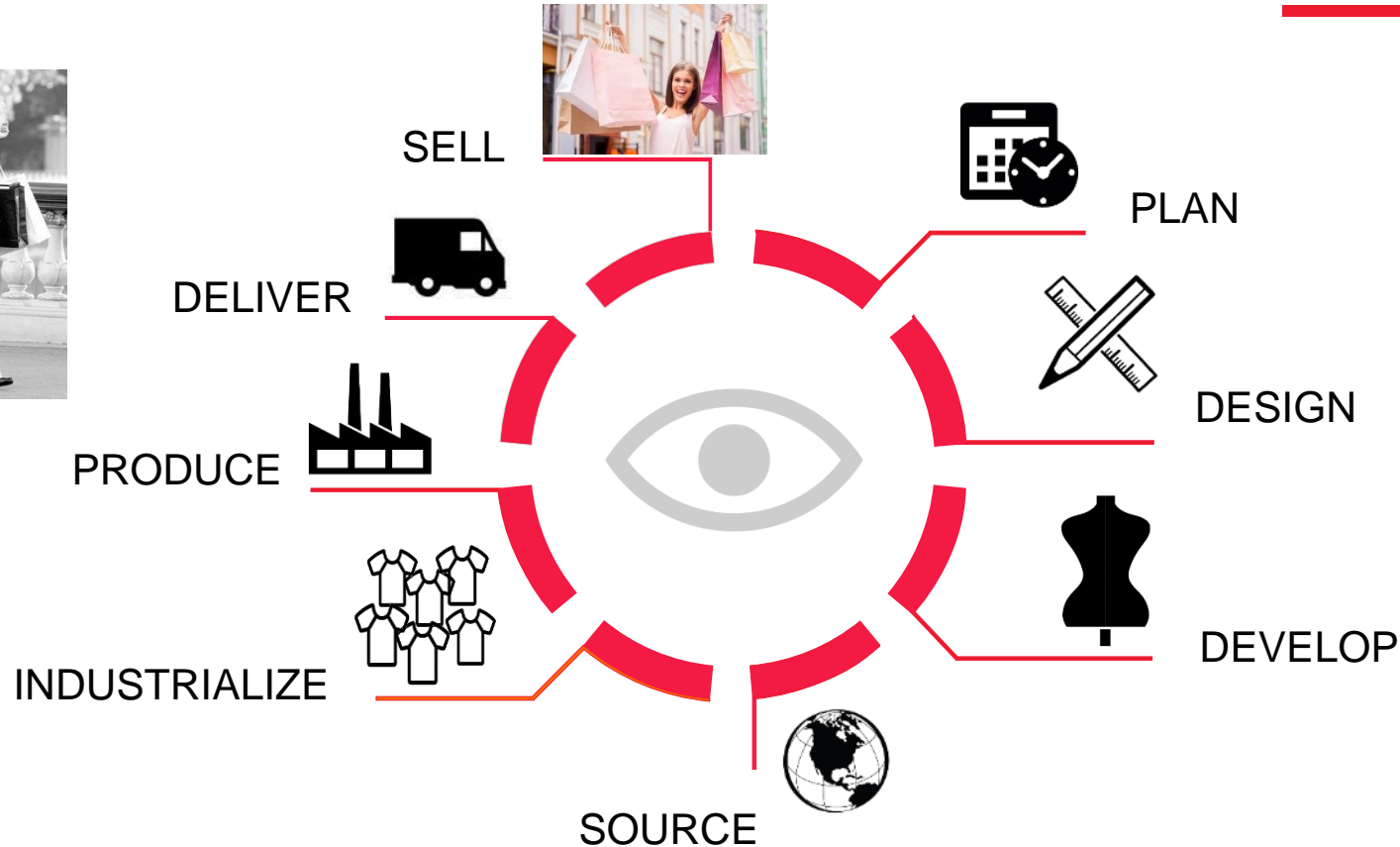
Boost production efficiency by 10%

Cut its manufacturing process down from 15 to 10 days

Improve product quality by 20-25%;

Reduce fabric waste by 3-4%

# Industry 4.0 reaches beyond the factory





The company needed to update its cutting room to keep up with the increase in business. It needed to keep production fast and cost-effective, while maintaining the high quality standards and originality in design that set it apart from other brands in the market.



Optimize production planning and reduce fabric consumption by 2%

Boost its production output by 30%

Redefine and streamline workflow in the cutting room

The savings in time and fabric also improved profit margins, which meant more money was available to invest in areas that strengthened the brand's DNA, like design and innovation



We **empower our customers**  
through **industrial intelligence**  
**to succeed** as they step  
into the era of **Industry 4.0**

# Are you ready for the Automation?



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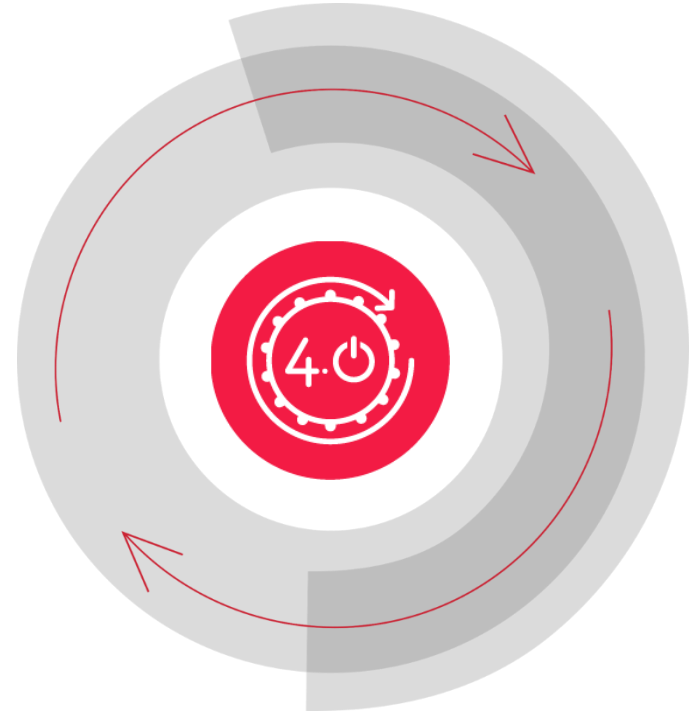
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**THANK  
YOU**



# Production challenges – put the another slide content



Increasing cost pressure

Managing multiple production sites

A two-speed consumption economy

Complex supply chains due to e-commerce

Building a brand image