**Incentive Program for individual buyer (company)**

1. One economy class, round-trip air ticket;

2. One single room (4-star hotel) accommodation for 3 nights;

3. Transportation service:

1) from and to the airport arranged by TAITRA within a prescribed period.

2) from and to the meeting venues on the event day (March 29th. ).

Note: The buyer will NOT be accorded the service if he/she chooses to stay at a hotel NOT arranged by TAITRA.

**Buyer Category**

|  |
| --- |
| **A. 一**General buyers**：**  1. 2015或2016年營業額5百萬美元以上，且2016年未曾接受本會各項計畫旅費分攤優惠來台之外商  Sales revenue exceeding **5 mil USD** for 2015 or 2016 and has **NOT** availed of any incentive from TAITRA in 2016.  **或 OR**  2. 2015年或2016年營業額達7千萬美元以上之大型外商  Sales revenue exceeding **70 mil USD** for 2015 or 2016. |

**Buyer status 買主等級Category A**

Buyers Qualifications 外商條件及重要性

|  |  |
| --- | --- |
| 選擇 | 項目名稱 |
|  | 一般新興市場買主：2015或2016年營業額5百萬美元以上，且2016年未曾接受本會各項計畫旅費分攤優惠來台之外商。／General buyers：Sales revenue exceeding 5 mil USD for 2015 or 2016 and has NOT availed of any incentive from TAITRA in 2016. |
|  | 一般新興市場買主：2015年或2016年營業額達7千萬美元以上之大型外商／General buyers： Sales revenue exceeding 70 mil USD for 2015 or 2016. |
|  | 採購產業類別：美粧及美容包材／Planned Purchasing Category：Cosmetic & Cosmetic Packaging. |
|  | 採購產業類別：綠色產品(ex.太陽能、LED產品)／Planned Purchasing Category：Green Product (LED, Solar product etc. ) |
|  | 採購產業類別：五金手工具／Planned Purchasing Category：Hardware( including Bath Fixtures, Faucet& Accessories) &Hand Tools |
|  | 採購產業類別：自行車及運動用品／Planned Purchasing Category：Bicycles & Sporting Goods. |
|  | 採購產業類別：食品及農產品／Planned Purchasing Category：Food & Agriculture. |
|  | 採購產業類別：汽機車零配件／Planned Purchasing Category：Auto Parts & Motorcycle Parts. |
|  | 採購產業類別：機械及其零件／Planned Purchasing Category：Machinery & Machine parts |
|  | 採購產業類別：生技醫療照護／Planned Purchasing Category：Medical Equipment, Biotech & Elderly supplies. |
|  | 採購產業類別：資通訊及電子零組件／Planned Purchasing Category：ICT & Electronic Component. |
|  | 採購產業類別：紡織及生活用品／Textile & Daily Commodities |
|  | 2016年曾接受本會任何補助來台／Had received TAITRA incentive grants in the year of 2016. |

Items to Request 補助項目

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| 選擇 |  | 項目名稱 | Total 總數 | Applied 已申請數 | Approved 核准數 | Vacancy 剩餘數 |
|  | 0 | 買主自費來台參加本活動，本會將提供每家買主洽談場地並協助安排貿易洽談。／Companies attending this event at their own expense. TAITRA will offer a booth for individual company and arrange trade meeting(s). |  |  |  |  |
|  | 1 | 1、每家外商經濟艙來回機票1張。2、每家外商在臺4天3夜之四星級 （含）以上旅館單人房1間。3、接送交通費：（1）活動前後指定期間之機場與飯店間接送機（僅限住宿本會安排之飯店）。（2）3月29日洽談會當天飯店與會場之接送。／1. One economy class, round-trip air ticket; 2. One single room (4-star hotel) accommodation for 3 nights; and 3. Transportation service: 1) from and to the airport arranged by TAITRA within a prescribed period. 2) from and to the meeting venues on the event day (March 29th. ).Note: The buyer will NOT be accorded the service if he/she chooses to stay at a hotel NOT arranged by TAITRA. |  |  |  |  |

a matter needing attention 注意事項

|  |
| --- |
| 須為非中華民國國籍，若為臺裔人士，需具備買主公司所在地之居留證或綠卡或護照。／Incentives are restricted to Non-ROC buyers only. ROC nationals who would like to avail of the incentives should present either a residence permit (green card) or passport from the country where his/her company is based in. |
| 如在臺已有供應商之買主，應採購新品項，以避免影響其現有供應商之權益。／For applicants who have existing supplier(s) in Taiwan, they are eligible to apply for incentives only if they intend to procure goods which fall under a different product category. |
| 須事先審核／Written approval from Exhibition Dept. Required. |
| Visitor needs to attend procurement seminar or trade meeting.／須參加貿協安排之採購洽談會。 |
| 外商申請本會各項旅費分攤優惠以每年申請乙項乙次為限，已接受本會其他專案旅費分攤優惠者，則不再重複受理。／Each company is eligible for ONE of the incentive programs of TAITRA per year. |
| 買主資訊請務必提供外商有效網站，如有缺漏，恐影響審核優先順序。／In filling up the form, the buyer applicant must provide the website (URL) of his/her business enterprise. In case a URL is not available or lack of URL, the application may be rejected. |

Wish-to-Visit-Taiwan Form for Sourcing Taiwan 2017

(For buyer’s only. )

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Ref. No. (not to be filled in) | | | |  | | | Date: | | | | | | | | | |
| Office |  | | | | | | Interviewer | | | | |  | | | | |
| Company |  | | | | | | | | | | Year Established | | | | |  |
| E-mail |  | | | | | | | | | | Tel | | | - | | |
| Web site✽ |  | | | | | | | | | | Fax | | |  | | |
| Address |  | | | | | | | | | No. of Employees | | | | |  | |
| Nature of Business | □ Imp. □ Exp. □Mfg. | | | | | | | | | | | | | | | |
| □ Distributor □ Wholesaler □ Retailer | | | | | | | | | | | | | | | |
| **Annual Sales** | | | 2015 | | (US$) | | | 2016 | | (US$) | | | | | | |
| **Annual Procurement** | | | 2015 | | (US$) | | | 2016 | | (US$) | | | | | | |
| **Planned Purchasing Category** | | □ **ICT & Electronic Component**  □ **Green Product (Solar, LED, etc.)**  □ **Machinery and Machine Parts**  □ **Hardware ( including Bath Fixtures, Faucet& Accessories)、Hand Tools**  □ **Bicycles & Sporting Goods**  □ **Auto & Motorcycle Parts**  □ **Medical Equipment, Biotech & Elderly supplies**  □ **Textile & Daily Commodities**  □ **Cosmetic & Cosmetic Packaging**  □ **Food & Agriculture** | | | | | | | | | | | | | | |
| Product(s) to purchase from Taiwan | | | Description | | | Quantity | | | **Application** | | | | **Current Vendor(s) in Taiwan (if any)** | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |
| **Planned Purchasing Amount** | | | | | | **(US$)** | | | | | | | | | | |
| Contact Person | | | Title & Dept. | | | Tel / Fax | | | E-mail | | | | Contact Person | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |
|  | | |  | | |  | | |  | | | |  | | | |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Branch Office or IPO in Taiwan** | | | □ (year established: \_\_\_\_\_\_\_\_\_\_) □ None | | | | |
| **\*\*Must complete**  **Have you ever sourced products from Taiwan?** | | □Yes | Since when? (year) | | | | |
| Purchased from Taiwan in the last four years (US$) | | 2016 | | 2015 |
| **Current Suppliers in Taiwan** | | |  | |
| □No | | | | | |
| **Have your company ever received any TAITRA incentive grants in the year of 2016**  □Yes □No | | | | | | | |

|  |
| --- |
| **Notes**:   1. Each company is eligible for ONE of the above incentives per year.   **2**. In filling up the form, the buyer applicant must provide the website (URL) of his/her business enterprise. In case a URL is not available or lack of URL, the application may be rejected. |